

Sometimes ERP isn't the answer. It's ERP from an infrastructure specialist.

Fact Sheet:

The Client	: Neptune Group
Headquarter	: Mumbai, India
Core Business	: Real Estate
Solution	: SAP ECC 6.0
Modules	: RE, PS, SD, FICO, HR, MM, DMS
Implementation Time	: Four months

Client Speak

"We are very happy working with Highbar Technologies. We are getting excellent service. The team is high quality contributor and gets at people level to sort out the problems, which is very important for the success of this kind of new initiative."

Mr. Nayan Shah,
President Operations, Neptune Group

Neptune Group is a Mumbai based group and is mainly into low cost housing, premium residential, commercial, retail and townships. Though a relatively young organisation, Neptune with its pioneering budget home concept in Mumbai, and associations with some of the leading global organisations in construction business is demonstrating a glimpse of big things to come in the future.

Business Need

Neptune Group had implemented a local ERP and gave it a try for 3-4 years. With the growth of the Group, the software was not providing the expected control over data as well as processes. Moreover the software had its own inherent problems and Neptune found itself at the receiving end of the innate errors in the ERP software. This is when Neptune decided to go for world-class ERP.

Going world-class

Neptune evaluated SAP on various parameters. At the end of this exercise, they realised SAP is the need of the hour for Neptune Group. For implementation, Neptune decided to go ahead with Highbar Technologies because of its construction domain as well as the SAP implementations experience.

Highbar Technologies treated the SAP implementation as business transformation initiative rather than mere technology implementation. Highbar has developed templatised solutions for SAP implementation based on industry best-practices. This helped in reducing the management mind share during implementation.

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Business Benefits

The Neptune management is happy with the implementation. It has been instrumental in instilling the much needed discipline and providing control over costs and schedules in the organisation. For every transaction now, there is evidence in system. To give a small example, there cannot be any spends without proper authorisation and budget defined in the system. SAP has quantified the decision making process for the management and has provided the information across the board, thus making the functioning transparent while eliminating inefficiencies of the system. Mr. Nayan Shah, President Operations, Neptune Group, summarises the benefits as, "SAP provides us better control in operations. From top management perspective, it provides better monitoring, better reporting of different locations. Now all the processes are managed online and in real-time."

Key Benefits include:

- Comprehensive enterprise-wide solution supportive of organizational growth
- Ensures discipline in day-to-day working of organization
- Working in ERP environment from early stage ensures culture of collaborative working rather than working in silos
- While defining the processes, they are aligned to ERP environment. A world-class ERP like SAP ensures process alignment to the global best practices
- Better control over cost and schedule
- From top management perspective provides better monitoring and reporting
- Increases efficiency of operations and responsiveness to customer needs

About Highbar Technologies

Highbar Technologies, an HCC Group Company, is positioned to be the most preferred information technology solutions provider for the infrastructure industry. The Company's portfolio of enterprise business solutions, line of business IT solutions and process consulting is aimed at increasing efficiencies for Roads, Ports, Real Estate, Airports, Railways, Irrigation & Water Supply, as well as urban and industrial infrastructure (telecom, mining), both, in the private and public sector. Infrastructure domain knowledge backed by IT expertise and strategic alliances, are the key differentiators which enable Highbar Technologies to provide end-to-end IT solutions for infrastructure organisations.

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